

# Valleys of Change Mountains of Opportunity

2010 Governor's Summit on Workforce Solutions

June 17th - 18th, 2010  
The Ramkota, Casper, WY



# Welcome

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Welcome to the sixth Governor's Summit on Workforce Solutions. This year's theme, "Valleys of Change, Mountains of Opportunity," reflects not only the reality of today's economy but also the optimism of Wyoming's business community.



As you listen to this year's speakers and attend the variety of workshops, you'll receive timely tips and suggestions on helping your organization survive and thrive during these challenging times. You'll no doubt notice a prevailing spirit that mirrors Wyoming's history of perseverance and resourcefulness – and be reminded of how a positive can-do attitude can overcome many obstacles.



Key duties of the Wyoming Workforce Development Council include developing a comprehensive and coordinated workforce development system for our state, and strengthening collaboration among the education and training institutions, our economic development programs and our businesses. This Summit is an integral part of that responsibility. Our goal for the Summit is that

you learn innovative ways to improve the competitiveness of your business and that you get to network and share successful business concepts with many of your fellow participants.

Wyoming is still a state where people come together, roll up their sleeves and figure out how to tackle any challenges that come our way. We hope this Summit provides real "mountains of opportunity" for you and your business, and we look forward to meeting you over the next two days.

Dave Freudenthal  
Governor,  
State of Wyoming

Jon Conrad  
Chairman,  
Wyoming Workforce  
Development Council

Joan K. Evans  
Director,  
Wyoming Department  
of Workforce Services

## Wednesday, June 16th

4:00pm - 6:00pm: Registration and Exhibitor Setup

## Thursday, June 17th

10:00am - 1:00pm: Registration  
7:30am - 11:00am: Job & Education Fair \* @ McMurry Training Center  
12:00pm - 12:30pm: Summit Kick-off and Lunch @ Ramkota Hotel  
12:00pm - 12:30pm: Welcome Remarks  
Jon Conrad, Chair, WY Workforce Development Council  
Joan Evans, Director, WY Department of Workforce Services  
12:30pm - 2:00pm: Keynote Address: Desi Williamson \*  
2:00pm - 2:30pm: Break  
2:30pm - 3:30pm: Workshops \*  
3:30pm - 3:45pm: Break  
3:45pm - 4:45pm: Workshops \*  
5:45pm - 6:30pm: Exhibitor Reception & Matthew Crawford Book Signing  
6:30pm: Awards Dinner & Address by Matthew Crawford \*

## Friday, June 18th

7:30am - 8:30am: Breakfast and Roundtable Discussions  
8:30am - 8:45am: Break  
8:45am - 9:45am: Under Secretary for the Dept. of Education, Martha Kanter \*  
9:45am - 10:00am: Break  
10:00am - 11:00am: Workshops \*  
11:00am - 11:15am: Break  
11:15am - 12:15pm: Workshops \*  
12:15pm - 12:30pm: Break  
12:30pm: Lunch and Governor's Address \*

\* See page 8 for details.

## Keynote Address

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Desi Williamson , after 20 years as a corporate sales and marketing executive, has gone on to become a successful entrepreneur, real estate investor, motivational sports coach, restaurateur, author, and speaker. Through his many business and life experiences, he has learned what it takes to achieve your dreams, especially during turbulent times. In 2009, when many businesses were shutting

down, he was starting them, providing jobs and opportunities for people in his community. In 2010, the first of three Dickey's Bar-B-Que restaurants (a franchise based in Dallas) opened in Minneapolis. His Impact!! Restaurant Group, LLC is looking to expand to as many as ten locations in the next five years; and his real estate investment company, Impact!! Investment Group, LLC, provides housing, commercial space for small businesses, and employment for contractors, vendors, and related operations.

Since 2007, Desi has worked as a consultant alongside head coach Brad Childress of the Minnesota Vikings, as the NFL team's motivational coach. In this role, he provided inspirational speeches and peak performance strategies to help the team improve from a 6-10 record, to two consecutive Central Division Championships, and the NFC title game, just one step from Super Bowl XLIV. After surviving the mean streets of St. Louis as a child, a successful career with Johnson & Johnson, PepsiCo, Rain Bird, Dr. Pepper/ Snapple, Johnson Wax Company, and a Hall-of- Fame professional speaking career, Williamson had a serious fall in 2005 and broke his neck in two places. Along the path from paralysis to recovery, he discovered new perspectives and was inspired to write *Where There's a Will, There's a Way: Succeeding in the Face of Turbulent Times*, published in 2009. The title of his other book is *Get Off Your Assets: How to Deal with the Challenges of Life - and Win!* He is dedicated to showing people how to do more than just survive turbulent times - he shows them how to thrive despite their adversities!

Desi has mastered the art of transferring energy to empower people. The results of his insightful and motivational keynotes, half, or full day workshops, ignite teams to raise their level of performance, develop a culture that cultivates strong leaders, and shifts people's mindsets from being victims of circumstance, to masters of change. He has spoken for many Fortune 500 companies, industry associations, professional sports teams, and is consistently offered encore performances, because his programs are uniquely customized to fit the organization, industry, and current market trends. This ensures an immediate impact to the audience and a high return on investment for his clients.



Matthew B. Crawford is a philosopher and a mechanic. Crawford's New York Times best-selling book, *Shop Class as Soulcraft: An Inquiry into the Value of Work*, brings alive an experience that was once quite common, but now seems to be receding from society—the experience of making and fixing things with your hands. Those of us who sit in an office often feel a lack of connection to

the material world, a sense of loss, and find it difficult to say exactly what we do all day. For anyone who felt hustled off to college, then to the cubicle, against their own inclinations and natural bents, *Shop Class as Soulcraft* seeks to restore the honor of the manual trades as a life worth choosing. For anyone who feels thwarted by their own material stuff, Crawford makes a case for reclaiming some measure of self-reliance.

As a speaker, Crawford draws from the history of philosophy to consider how our economic choices form us (and deform us). In doing so, he turns an inquiring gaze on the absurdities of the modern workplace, the psychology of consumerism, and some of the weirder consequences of our technological enthusiasm. Often darkly funny, he mixes stories of contemporary life with careful arguments to illuminate our ongoing struggle to live a fully human life, and to figure out what such a life might consist of.

Crawford majored in physics as an undergraduate, then turned to political philosophy, earning a Ph.D. from the University of Chicago. Currently a fellow at the Institute for Advanced Studies in Culture at the University of Virginia, he is also a contributing editor of *The New Atlantis*, and has written for the *New York Times*. Crawford also runs a motorcycle repair business in Richmond, Virginia.

# Workforce Awards

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## ***Innovation in the Workplace Award***

One award will be presented to an employer that is committed to investing in the development and well being of employees and Wyoming's workforce. Employers should demonstrate practices that improve the workplace such as employee retention best practices, employee training, career development, work-life balance policies, encouraging diversity in the workplace including generational diversity, provides market competitive wages and benefits, and addressing child care and workforce housing needs. Eligible candidates are Wyoming employers. The following are nominees for this award:

- Lowe's Distribution Center, *Cheyenne*
- Sierra Trading Post, *Cheyenne*
- Wind River Casino, *Riverton*
- Wyoming Entrepreneur Small Business Development Center, *Laramie*
- West Park Hospital, *Cody*
- Handel Information Technologies, Inc., *Laramie*

## ***Workforce Partnership Award***

One award will be presented to a project that has demonstrated a unique collaboration between businesses and community organizations that include, but are not limited to, the workforce system, economic development and education that results in addressing a workforce issue. Eligible candidates are projects that involved a business(es) and community organizations that address a workforce issue in Wyoming. The following are nominees for this award:

- High School Internship Program , *Sheridan*
- Casper Area Business Innovation Center , *Casper*
- Partnership Diploma Program: A Truly Unique Partnership , *Cheyenne*
- Underground Utility Locator Certification , *Casper*
- Signature Series , *Casper*
- VA Hospital/Sheridan College Partnership , *Sheridan*
- Energy Exploration Program , *Riverton*
- Matt Garland/MGM, Inc., CLIMB and the Campbell County Economic Development Corporation , *Cheyenne*
- Wyoming Center for Nursing and Health Care Partnerships , *Laramie*
- Dads Making a Difference , *Cheyenne*
- Department of Corrections, Eastern Wyoming College, and the Department of Workforce Services Inmate Welding Training , *Torrington*

## ***Outstanding Individual Performance Award***

This award recognizes individuals who have made significant contributions to the workforce development profession through the development or enhancement of public or private workforce systems, or the building of strategic alliances and partnerships. To be eligible for this award, all nominees need to have contributed to put together resources for high quality, measurable and effective workforce development practices. They may work in private or public sector, whether a manager (i.e. human resource manager, trainer, CEO, government staff, support personnel, or front-line worker), board member, educator, private trainer. The following are nominees for this award:

- Jessica Barrett Speer, *Cheyenne*
- Maryellen Tast, *Cheyenne*
- Lyn Velle, *Gillette*

## ***Outstanding Investment in Young Workers***

This award recognizes exemplary employers who are committed to investing in young workers. Employers should demonstrate that they provide opportunities for young workers to grow and succeed, connect with them in their community, provide for a work and life balance and intentionally embed young worker friendly practices into their framework. The following are nominees for this award:

- Tatoonie Electronic Systems, *Cheyenne*

## ***Outstanding Investment in Older Workers***

This award recognizes exemplary employers who are committed to hiring, training and retaining older workers. Employers should demonstrate that they provide opportunities for older workers such as offering part-time work, flexible schedules, seasonal employment, a wide variety of jobs, multiple shifts, emphasize cross-training and a team environment where people learn from each other, offer employee assistance and work-life programs, offer care management, offer long-term care insurance and offer a more pleasant work environment. The following are nominees for this award:

- Cheyenne Animal Shelter, *Cheyenne*
- North Big Horn Hospital District, *Lovell*

# Sessions at a Glance

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## Time

## Session & Speaker

### Thursday, June 17th

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7:30 - 11:00am

Pre-Conference Job & Education Fair

12:30 - 2:00pm

Where There's a Will, There's a Way: Succeeding in the Face of T

2:30 - 3:30pm

Managing Your Time, Priorities and Schedule, *Laura Stack*

Wyoming's Economy: Where Are We Headed?, *Buck McVeigh*

Childcare as Economic Development, *Rob Grunewald*

Greening of the Workplace: Which Jobs are Green?, *Doug Leo*

Employing the 50+ Worker, *Les Engelter and Cathy Gonzales*

Partnering with Wyoming Youth and Business to Prepare our

3:45 - 4:45pm

Managing Your Time, Priorities and Schedule, *Laura Stack*

Wyoming's Economy: Where Are We Headed?, *Buck McVeigh*

Childcare as Economic Development, *Rob Grunewald*

Employee Training Opportunities for Wyoming Businesses, *T*

Unemployment Options for Employers, *Wendy Tyson*

Reinvigorating Your Workforce, *Tim Walther*

6:30 - 7:30pm

Shop Class as Soulcraft: An Inquiry into the Value of Work, *M*

7:30 - 8:30pm

Awards Presentation, *Joan K. Evans, Jon Conrad*

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### Friday, June 18th

8:45 - 9:45am

Education, Training and Workforce Development, *Dr. Martha*

10:00 - 11:00am

The Multigenerational Workplace, *Karen St. Clair*

Reinvigorating Your Workforce, *Tim Walther*

Utilization of Apprenticeships, *Michael Ann Broad*

Career Readiness Certificate: Setting Skill Standards for a Thri

Industry Partnership Solutions, *Mary Burman, Matthew Sholty*

11:15am - 12:15pm

Career Readiness Certificate: Setting Skill Standards for a Thri

Health Care Reform Update , *Anne Ladd*

Succession Planning , *Leonard Holler*

Utilization of Apprenticeships , *Michael Ann Broad*

12:30 - 1:30pm

Closing Address , Honorable Gov. Dave Freudenthal

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**Location**

*turbulent Times, Desi Williamson*

McMurry Training Center, (McMurry  
Training Center, 2220 N. Bryan Stock Trail)

*ard, Patrick Manning*

Central/South Ballroom

Central/South Ballroom

Teton Room

Theater

Room 158

Room 110

*Future Workforce, Mike Griffin*

North Ballroom

Central/South Ballroom

Teton Room

Theater

*bbi Wickham*

Room 158

Room 110

*Matthew Crawford*

North Ballroom

Central/South Ballroom

Central/South Ballroom

*Kanter*

Central/South Ballroom

North Ballroom

Central/South Ballroom

Teton Room

*ving Workforce, Thomas Kilijanek*

Theatre

*y, Veronica Taylor*

Room 158

*ving Workforce , Thomas Kilijanek*

Theatre

North Ballroom

Room 158

Teton Room

Central/South Ballroom

# Session Descriptions

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## ***Pre-Conference Job & Education Fair***

*Thursday, 7:30-11:00am @ McMurry Training Center, 2220 N. Bryan Stock Trail*

The Job & Education Fair is aimed at providing tools for job-seekers, and tips for employers in finding the right employees and utilizing the services provided by the Wyoming Department of Workforce Services.

## ***Keynote Address***

*Thursday, 12:30-2:00pm @ Central/South Ballroom*

**Where There's a Will, There's a Way: Succeeding in the Face of Turbulent Times**, Desi Williamson

After 20 years as a corporate sales and marketing executive, Desi Williamson has gone on to become a successful entrepreneur, real estate investor, motivational sports coach, restaurateur, author, and speaker. Through his many business and life experiences, he has learned what it takes to achieve your dreams, especially during turbulent times. After surviving the mean streets of St. Louis as a child, a successful career with Johnson & Johnson, PepsiCo, Rain Bird, Dr. Pepper/ Snapple, Johnson Wax Company, and a Hall-of-Fame professional speaking career, Williamson had a serious fall in 2005 and broke his neck in two places. Along the path from paralysis to recovery, he discovered new perspectives and was inspired to write *Where There's a Will, There's a Way: Succeeding in the Face of Turbulent Times*, published in 2009. He is dedicated to showing people how to do more than just survive turbulent times - he shows them how to thrive despite their adversities! Desi has mastered the art of transferring energy to empower people. The results of his insightful and motivational keynotes will ignite your team to raise their level of performance, develop a culture that cultivates strong leaders, and shifts people's mindsets from being victims of circumstance, to masters of change.

## ***Workshops***

*Thursday, 2:30-3:30 p.m.; Thursday, 3:45-4:45pm @ Central/South Ballroom*

**Managing Your Time, Priorities and Schedule**, Laura Stack

Do you find yourself continually racing against time? Do you feel that you have so much to do that it's difficult to get anything done? Time management is much more complicated than making a list and checking things off. Managing time effectively is the key to managing your individual performance. Learn from Laura Stack, the Productivity Pro®, how to set priorities and focus on what's truly important, plan and schedule your day, and organize your calendar and tasks.

*Thursday, 2:30-3:30pm & 3:45-4:45pm @ Teton Room*

**Wyoming's Economy: Where Are We Headed?**, Buck McVeigh

Wyoming was slower to join the national recession. Will it be equally slow to join the recovery? State economist Buck McVeigh will examine a variety of economic indicators that are used to formulate the state's projected revenues and measure Wyoming's overall economic health.

*Thursday, 2:30-3:30pm & 3:45-4:45pm @ Theater*

**Childcare as Economic Development**, Rob Grunewald

High-quality early care and education allows parents to work, confident that their pre-school age children are nurtured, safe and developing the skills necessary to succeed later in life. A quality child care system reduces absenteeism at work and improves productivity and, therefore, builds a better current workforce. Mr. Grunewald, Associate Economist for the Federal Reserve Bank of Minneapolis, has co-authored "Early Childhood Development: Economic Development with a High Public Return," an economic policy paper. His presentation will center on how affordable, high-quality early care and education is essential for the success of American businesses.

*Thursday, 2:30-3:30pm @ Room 158*

**Greening of the Workplace: Which Jobs are Green?**, Doug Leonard, Patrick Manning

Much attention has been placed on creating a greener economy, but how do we know which jobs are really green, and which ones should be the focus of publicly funded worker training efforts? The Department of Employment's Research & Planning Section is looking into those questions, thanks to a federal grant that encourages a multi-state, collaborative approach to green jobs research.

*Thursday, 2:30-3:30pm @ Room 110*

**Employing the 50+ Worker**, Les Engelter and Cathy Gonzales

Despite the economic downturn, managers say there's a shortage of skilled workers in Wyoming. Learn about success stories from Wyoming businesses that have put the concept of the flexible workplace to work - bringing them experienced workers and improving the bottom line. Learn how to keep the good workers you have and attract the skilled workers you want.

*Thursday, 2:30-3:30pm @ North Ballroom*

**Partnering with Wyoming Youth and Business to Prepare our Future Workforce**, Mike Griffin

Through partnerships between Wyoming's businesses and youth, we can develop a skilled, competitive workforce for the 21st century. Find out what the Department of Workforce Services is doing for our youth that can benefit your business. The programs in place can improve your company's recruitment, development and retention. The presentation will include a panel of business partners and testimonials from youth participants, along with next steps you can take in collaboration with the Department of Workforce Services.

*Thursday, 3:45-4:45 p.m. @ North Ballroom & Friday, 10-11 a.m. @ Central/South Ballroom*

**Reinvigorating Your Workforce**, Tim Walther

Tim Walther, an expert in human psychology and experiential learning, understands the intricacies of leadership and team dynamics and how to tap into unknown realms of human performance. Mr. Walther is the co-author of *Seeking True North: The Pathway to Freedom, Beauty and Success*, an engaging book which provides over 120 models, methods and tools for personal and business success. His combination of business savvy, mountaineering experience and leadership lessons make for a cutting-edge presentation that will inspire you long after the Summit ends.

*Thursday, 3:45-4:45pm @ Room 158*

**Employee Training Opportunities for Wyoming Businesses**, Tobi Wickham

If your employees need updated training, a number of opportunities are available through the Wyoming Department of Workforce Services. Learn about the variety of worker training programs at your disposal and how to access funding.

*Thursday, 3:45-4:45pm @ Room 110*

**Unemployment Options for Employers**, Wendy Tyson

Employers and business people have options available when faced with the prospect of layoffs. Find out about 2010 small business health care tax credits and tax credits for hiring previously unemployed workers.

*Friday, 8:45-9:45am @ Central/South Ballroom*

**Education, Training and Workforce Development**, Dr. Martha Kanter

Martha J. Kanter was nominated by President Obama to be Under Secretary to the Department of Education and was confirmed by the Senate on June 19, 2009. In this position, she reports to Secretary of Education Arne Duncan and oversees policies, programs, and activities related to postsecondary education, vocational and adult education, and federal student aid. Her presentation will touch on the connections between education and workforce development.

*Friday, 10:00-11:00am @North Ballroom*

**The Multigenerational Workplace**, Karen St. Clair

The landscape of the work environment is changing. For the first time in modern history, the workplace now spans four generations. It is human nature to work and communicate how we are most comfortable; however that may not be a match to your employees' comfort zones. Participants will learn the characteristics, attitudes, values, and motivators of the different generations and understand how to coach and manage the generational differences into a successful work environment.

*Friday, 10:00-11:00am & 11:15am-12:15pm @ Teton Room*

**Utilization of Apprenticeships**, Michael Ann Broad

The Registered Apprenticeship program is a national system that offers on-the-job training in many of

today's sought-after careers through partnerships with businesses. This network includes approximately 250,000 employers in 1,000 careers. Over the past 70 years, Registered Apprenticeship has developed millions of apprentices and strengthened America's workforce - one program at a time. Attendees will learn what is a Registered Apprenticeship; what are the advantages; how Registered Apprenticeship can be aligned to present business practices; how to develop a Registered Apprenticeship program designed to meet industry and employment needs; and how to register an Apprenticeship Program.

*Friday, 10:00-11:00am & 11:15am-12:15pm @ Theatre*

**Career Readiness Certificate: Setting Skill Standards for a Thriving Workforce**, Thomas Kilijane

The State of Wyoming has joined over 30 other states across the country in the establishment of a Career Readiness Certificate for students and job seekers. The Certificate provides employers with objective certifiable proof that a job applicant has the basic work skills to be a productive employee. The certificate is based on WorkKeys, an assessment system measuring "real world" skills that employers believe are critical to job success. These skills are valuable for any occupation and for any employer. WorkKeys is developed by ACT Inc, and is used by employers and workforce systems across the country.

*Friday, 10:00-11:00am @ Room 158*

**Industry Partnership Solutions**, Mary Burman, Matthew Sholty, Veronica Taylor

The Wyoming Center for Nursing and Health Care Partnerships (WCNHCP) was established to "Strengthen the nursing workforce through ongoing collaboration, communication, and consensus building to meet the health needs of the people of Wyoming." The purpose of the NWPW is to facilitate the development of a high-quality nursing workforce in Wyoming specifically through the creation of a permanent nursing workforce center to house and distribute training materials, resources, and data that will facilitate the recruitment, training, and retention of nurses in Wyoming. Key to development of the WCNHCP have been studies addressing the supply and demand for nurses in Wyoming conducted by the Wyoming Department of Employment. This presentation will provide an overview of the process of developing the center and the partnership, with emphasis on long-term sustainability and lessons learned.

*Friday, 11:15am-12:15pm @ North Ballroom*

**Health Care Reform Update**, Anne Ladd

Health care is dominating the news and changes are afoot. Our employees are no healthier than they were 10 years ago. Meanwhile, costs in Wyoming increased 129 percent between 2000 and 2007 - the fastest in the country. As employers you are the ultimate payer. You pay the premiums that cover your own employees and you pay the taxes that cover all public beneficiaries. Yet business leaders in both the public and private sectors were remarkably absent from the health care negotiating table. The Wyoming Business Coalition on Health is working on practical, market-driven approaches to confronting the rapidly rising cost of healthcare. There are programs you can put in place that have a proven track record of improving employee health, reducing employer costs and raising productivity.

*Friday, 11:15am-12:15pm @ Room 158*

**Succession Planning**, Leonard Holler

If you own a family business and want to pass on the business when you retire, it is important for you to develop a thoughtful succession plan. You will need to consider who is going to manage the business when you no longer work in the business and how ownership will be transferred. How will your retirement funds be paid? What is the value of the business? With family businesses, succession planning can be especially complicated because of the relationships and emotions involved and because most people are not comfortable discussing topics such as aging, death, and their financial affairs. This session will help you understand and manage these issues and assist with a smooth transition between you and the future owners of your company.

## ***Awards Dinner & Banquet***

*Thursday, 6:30-7:30pm @ Central/South Ballroom*

**Shop Class as Soulcraft: An Inquiry into the Value of Work**, Matthew Crawford

Mechanic and author Matthew B. Crawford will destroy the pretensions of the high-prestige workplace and make a case for working with one's hands. An experience that was once quite common – making and fixing things – now seems to be receding from society. Those who sit in an office often feel a lack of connection to the material world and find it difficult to say exactly what they do all day. Anyone who felt hustled off to college then to a cubicle, against their inclinations and natural bents, will enjoy Mr. Crawford's quest to restore the honor of the manual trades as a life worth choosing.

*Thursday, 7:30-8:30pm @ Central/South Ballroom*

**Awards Presentation**, Joan K. Evans and Jon Conrad

Department of Workforce Services Director Joan K. Evans and Wyoming Workforce Development Council Chairman Jon Conrad will present five awards to recognize Innovation in the Workplace, Outstanding Individual Performance, Outstanding Investment in Younger Workers, Outstanding Investment in Older Workers, and Workforce Partnership.

## ***Governor's Address***

*Friday, 12:30-1:30pm @ Central/South Ballroom*

**Closing Address**, Honorable Gov. Dave Freudenthal

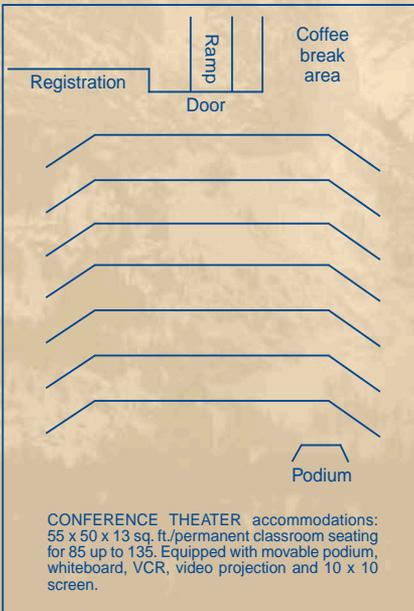
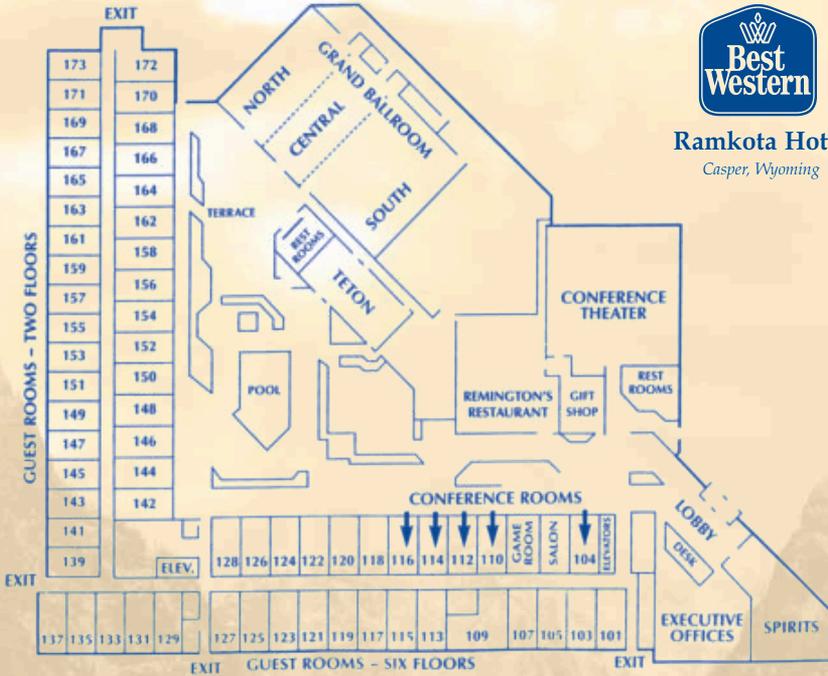
Gov. Dave Freudenthal closes the Summit with an overview of Wyoming's business and workforce communities.

# Ramkota Hotel Map



## Ramkota Hotel

Casper, Wyoming



ROOM DIMENSIONS	SQ. FT.	CEILING	CLASSROOM	THEATER	ROUNDS	BANQUET	RECEPTION	CONFERENCE
Grand Ballroom	59'-6" x 108'	6,437	12'	450	850	460	625	1,000
North Ballroom	59'-6" x 27'	1,609	12'	90	175	80	150	250
Central Ballroom	59'-6" x 27'	1,609	12'	90	175	80	150	250
South Ballroom	59'-6" x 54'	3,218	12'	250	400	200	300	500
Terrace		3,000	15'					300
Conference Theater	55' x 50'	2,750	13'	135				
Teton	48' x 24'	1,152	8'	60	120	72		130
Rooms 158 & 258 Each		450	8'	20	40	24		50
Rooms 110, 112, 114, 116 Each			8'					10

## Exhibitor Showcase

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The Exhibitor area is an important part of the Workforce Summit experience. This is a great opportunity to learn about these organizations and collect information for yourself or others in your organization.

In addition to being valuable resources, the organizations represented are major supporters of the Workforce Summit. Thanks to their support, we are able to keep event fees low while providing more services.

Here are some ways to maximize your experience in the exhibitor area:

- Bring a good supply of business cards.
- Stop by each exhibitor's booth to learn about their organization and gather information packets.
- Be prepared to share information about your organization to help the representatives evaluate whether or not their services could be of value.
- If there is someone in your organization the representative should contact, share that information.
- After returning from the Summit, share exhibitor information with others in your organization, as they may know of some impending needs of which you are unaware.

By following these simple steps, you can learn a great deal about the organizations represented.

## **AFTON**

Employment Services  
350 S. Washington St., Afton, 83110  
307-886-9260  
Vocational Rehabilitation Outreach  
350 S. Washington St., Afton, 83110  
307-886-3380

## **BAGGS**

Vocational Rehabilitation Outreach  
350 Whipoorwill Dr., Baggs, 82321  
307-324-2238

## **BASIN**

Vocational Rehabilitation Outreach  
890 S. US Hwy 20, Basin, 82410  
877-473-7207

## **BIG PINEY**

Vocational Rehabilitation Outreach  
High School Annex, #112, Big Piney, 83113  
307-276-3520

## **BUFFALO**

Vocational Rehabilitation Outreach  
171 N. Adams Ave., Buffalo, 82834  
307-684-5546

## **CASPER**

Employment Services  
851 Werner Ct., #120, Casper, 82601  
307-234-4591  
Vocational Rehabilitation  
851 Werner Ct., #120, Casper, 82601  
307-261-2172

## **CHEYENNE**

Employment Services  
1510 E. Pershing Blvd., Cheyenne, 82002  
307-777-3704

## Vocational Rehabilitation

1510 E. Pershing Blvd., Cheyenne, 82002  
307-777-7364  
Disability Determination Services  
821 W. Pershing Blvd., Cheyenne, 82002  
307-777-7341  
DWS Central Office  
122 W. 25th St., 2E, Cheyenne, 82002  
307-777-8650

## **CODY**

Employment Services  
1026 Blackburn St., #1, Cody, 82414  
307-587-4241  
Vocational Rehabilitation  
1026 Blackburn St., #3, Cody, 82414  
877-473-7207; 307-527-7174

## **DOUGLAS**

Employment Services  
311 Russell Ave. #B, Douglas, WY 82633  
307-358-2147  
Vocational Rehabilitation  
311 Russell Ave. #B, Douglas, WY 82633  
866-217-1401; 307-358-4688;  
307-358-4684

## **DUBOIS**

Vocational Rehabilitation Outreach  
712 Meckem St., Dubois, 82513  
307-455-2345

## **EVANSTON**

Employment Services  
98 Independence Dr., Evanston, 82930  
307-789-9802  
Vocational Rehabilitation  
350 City View Dr. #205, Evanston, 82930  
877-473-7208; 307-789-2766

**GILLETTE**

Employment Services  
1901 Energy Ct. #230, Gillette, 82718  
307-682-9313  
Vocational Rehabilitation  
1901 Energy Ct. #140, Gillette, 82718  
877-474-4086; 307-682-2672

**GLENDO**

See Douglas Info

**GLENROCK**

Vocational Rehabilitation Outreach  
925 W. Birch St., Glenrock, 82637  
307-358-4688

**GREEN RIVER**

Vocational Rehabilitation Outreach  
165 E. Railroad St., Green River, 82935  
307-875-3847

**HANNA**

Vocational Rehabilitation Outreach  
301 S. Adams St., Hanna, 82327  
307-324-2238

**JACKSON**

Employment Services  
155 W. Gill Ave.  
P.O. Box 1003, Jackson, 83001  
307-733-4091  
Vocational Rehabilitation  
155 W. Gill Ave., Jackson, 83001  
866-293-3742; 307-733-6150

**KEMMERER**

Employment Services  
20 Adaville Rd., Diamondville, 83116  
307-877-5501  
Vocational Rehabilitation  
20 Adaville Rd., Diamondville, 83116  
307-877-9334

**LANDER**

Employment Services  
455 Lincoln St., Lander, 82520  
307-335-9224  
Vocational Rehabilitation  
259 Main St., Lander, 82520  
307-332-4465

**LARAMIE**

Employment Services  
112 S. 5th St., Laramie, 82070  
307-742-2153  
Vocational Rehabilitation  
710 Garfield #110, Laramie, 82070  
307-745-3160; 307-742-7482

**LOVELL**

Vocational Rehabilitation Outreach  
355 E. 5th St., Lovell, 82431  
877-473-7207

**LUSK**

Vocational Rehabilitation Outreach  
619 West 5th St., Lusk, 82225

**LYMAN**

Vocational Rehabilitation Outreach  
303 S. Main St., Lyman, 82937  
307-787-3739

**NEWCASTLE**

Employment Services  
2013 W. Main St. #102, Newcastle, 82701  
307-746-9690  
Vocational Rehabilitation Outreach  
2013 W. Main St., #102, Newcastle, 82701  
307-746-4592

**PINEDALE**

Vocational Rehabilitation Outreach  
370 N. Faler Ave., #3, Pinedale, 82941  
307-367-3102

**POWELL**

Employment Services  
N. Beckman St. & 7th St., Powell, 82435  
307-754-6436  
Vocational Rehabilitation Outreach  
N. Beckman St. & 7th St., Powell, 82435  
307-754-6411

**RAWLINS**

Employment Services  
1703 Edinburgh St., Rawlins, 82301  
307-324-3485  
Vocational Rehabilitation  
212 W. Buffalo St., #312, Rawlins, 82301  
877-473-7209; 307-324-2238

**RIVERTON**

Employment Services  
422 E. Fremont Ave., Riverton, 82501  
307-856-9231  
Vocational Rehabilitation  
609 E. Madison #3, Riverton, 82501  
866-335-3140; 307-856-2393

**ROCK SPRINGS**

Employment Services  
2451 Foothill Bl., #100, Rock Springs, 82901  
307-382-2747  
Vocational Rehabilitation  
2451 Foothill Bl., #100, Rock Springs, 82901  
866-858-4125; 307-362-2770

**SARATOGA**

Vocational Rehabilitation Outreach  
1110 E. Spring Ave., Saratoga, WY 82331  
307-324-2238

**SHERIDAN**

Employment Services  
Kevin Messamer  
61 S. Gould St., Sheridan, 82801  
307-672-9775  
Vocational Rehabilitation  
61 S. Gould St., Sheridan, 82801  
866-423-5989; 307-674-7529; 307-674-6506

**SUNDANCE**

Vocational Rehabilitation Outreach  
5th & Cleveland, Sundance, 82729  
307-283-2014

**THERMOPOLIS**

Employment Services  
344 Arapahoe St., Thermopolis, 82443  
307-856-9231  
Vocational Rehabilitation Outreach  
148 E. Arapahoe St., Thermopolis, 82443  
307-864-2147

**TORRINGTON**

Employment Services  
1610 E. M St., Torrington, 82240  
532-4171  
Vocational Rehabilitation  
1618 E. M St., Torrington, 82240  
877-474-7493; 307-532-4431

**WHEATLAND**

Employment Services  
956 Maple St., Wheatland, 82201  
307-322-4741  
Vocational Rehabilitation Outreach  
956 Maple St., Wheatland, 82201  
307-322-4713

**WORLAND**

Employment Services  
1200 Culbertson Ave., #F, Worland, 82401  
307-347-8173  
Vocational Rehabilitation  
1200 Culbertson Ave., #F, Worland, 82401  
866-448-4703; 307-347-3396



Wyoming Workforce Development Council  
122 W. 25th Street, Herschler Bldg., 2E, Cheyenne, WY 82002

[wyowdc.org](http://wyowdc.org)